

FEDERATION OF DISTRIBUTORS NEWSLETTER

JARVIS

Issue No. 37, May 2004



Jarvis' Second Year at Russia's ArgoProdMash Expo

Russia's giant ArgoProdMash exhibition was held in Moscow during October, 2003. For the second year in a row, Jarvis Products Corporation participated in this show, which is one of Russia's largest. For the growing Russian meat slaughtering industry, this expo is a chance to view the latest developments in food processing and slaughterhouse equipment. For Jarvis, this show presents an opportunity to showcase our products to Russian audiences. Representing Jarvis was Mr. Vincent R. Volpe, President of Jarvis Products, and employees of both Jarvis Russia and Jarvis Skandinavien AB.



Alexander Eliseev
of KOH, Jarvis'
Russian distributor

Andrei Bykanov
General Director,
Regional Products
Group

Vin Volpe, President
of Jarvis Products
Corporation

Company President Vincent Volpe (center) being photographed with Jarvis Russia employees, and Jarvis Standanvia's Carl-Johan Öhman (far right) seated next to Grasselli's Alessandro Menozzi.



Jarvis
President
Vin Volpe

Alessandro Menozzi,
Global Sales
Director for
Grasselli, an
Italian
manufacturer of
skinning and
slicing systems

Bengt Sandberg,
Jarvis
Skandinavien
AB's General
Manager



KOH's Alexander
Eliseev

Leonid Vshivkov,
Production Head,
Puskinsky Myasnoy
Dvor

Jarvis
Skandinavien's
Bengt Sandberg

Magomed Salamov
Jarvis
Russia's
Sales
Administrator

Ibragin Ablyazin,
Commercial
Director,
Puskinsky
Myasnoy Dvor,
a leading supplier
of fresh meat to
Moscow
Supermarket
chains

Regional Products
Group's
Andrei Bykanov

It's Australia Mate!

These are photos taken during Mr. Volpe's recent trip to Australia and New Zealand.



**Sean Greentree
Jarvis Sales & Service
Representative**

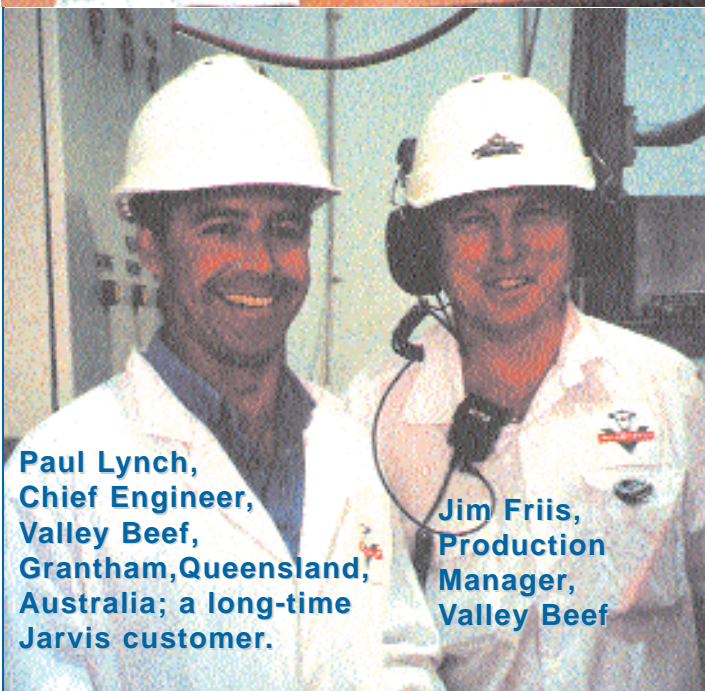
**Grahame Drury, Jarvis
Service Engineer for
New South Wales**

**Raymond Cronin
Jarvis Australia's
General Manager**



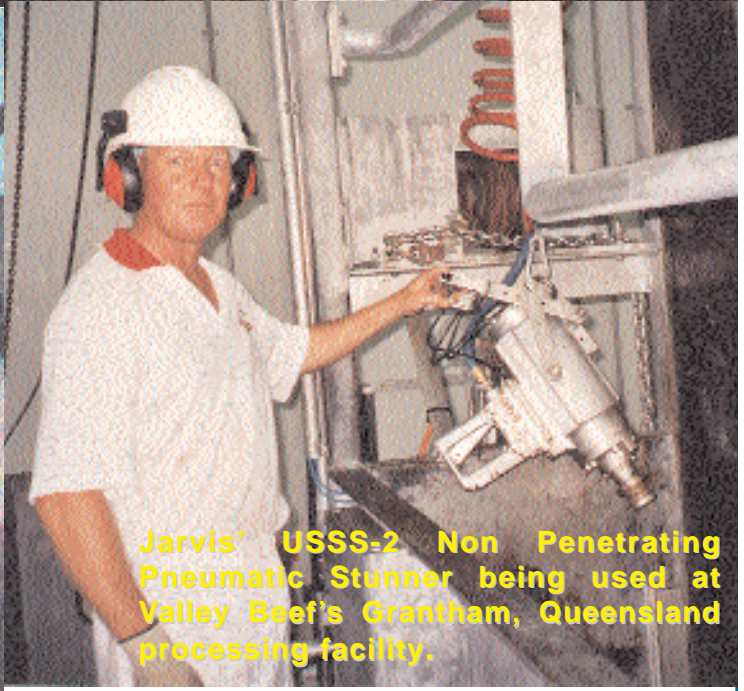
**John Huges, General
& Operations
Improvement Manager
for Teys Brothers
Holding, Beenleigh,
Queensland, Australia**

**Raymond
Cronin**



**Paul Lynch,
Chief Engineer,
Valley Beef,
Grantham, Queensland,
Australia; a long-time
Jarvis customer.**

**Jim Friis,
Production
Manager,
Valley Beef**



**Jarvis' USSS-2 Non Penetrating
Pneumatic Stunner being used at
Valley Beef's Grantham, Queensland
processing facility.**

....And New Zealand!



**Colin Morrison,
Sales & Service
Representative,
Jarvis
New Zealand**

**Allan Lee
General Manager
Jarvis
Engineering
New Zealand**

**Sean Dougherty
General Manager
Jarvis New Zealand**

**Dennis McClenaghan
Operations Manager
Auckland Meat Processors**

Think January and Poultry; think Atlanta's International Poultry Exhibition 2004

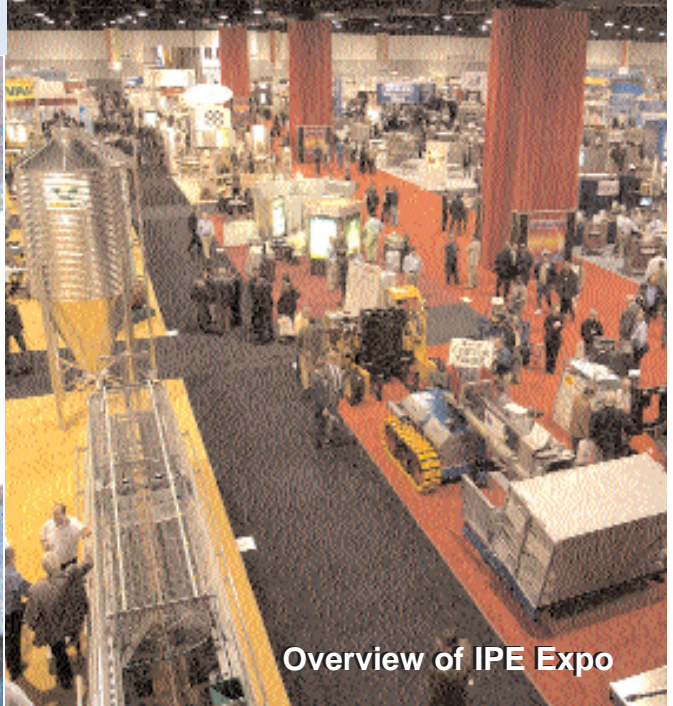
For Jarvis' Poultry Division, January is time for the annual International Poultry Exhibition (IPE) expo held at Atlanta, Georgia's World Congress Center. This show is one of the world's largest exhibitions of poultry processing equipment and supporting services. Besides seeing our U.S. customers, the 2004 show saw an increase in visitors from other areas, especially Central and South America. Manning the Jarvis booth were Vincent Volpe, President of Jarvis Products Corporation, and Jarvis' Poultry Division Managers Harry and Kevin Chamberlain. With Mr. Volpe and the Chamberlains was Christian Sengler of Industrade of France, Jarvis' French distributor.

Atlanta's World Congress Center



Christian Sengler of Industrade of France, Jarvis' French distributor.

Harry Chamberlain, Jarvis' Poultry Division Manager.



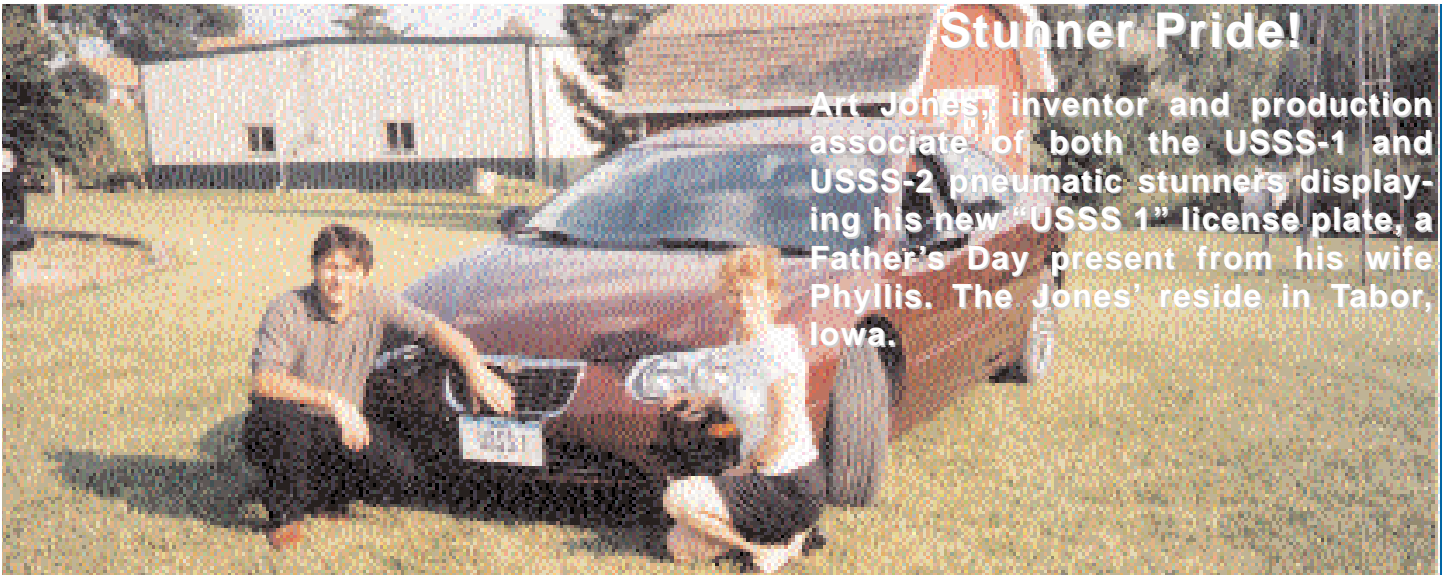
Overview of IPE Expo



Kevin Chamberlain, Jarvis Poultry Division's Sales Manager

Jarvis President Vincent R. Volpe

Harry Chamberlain

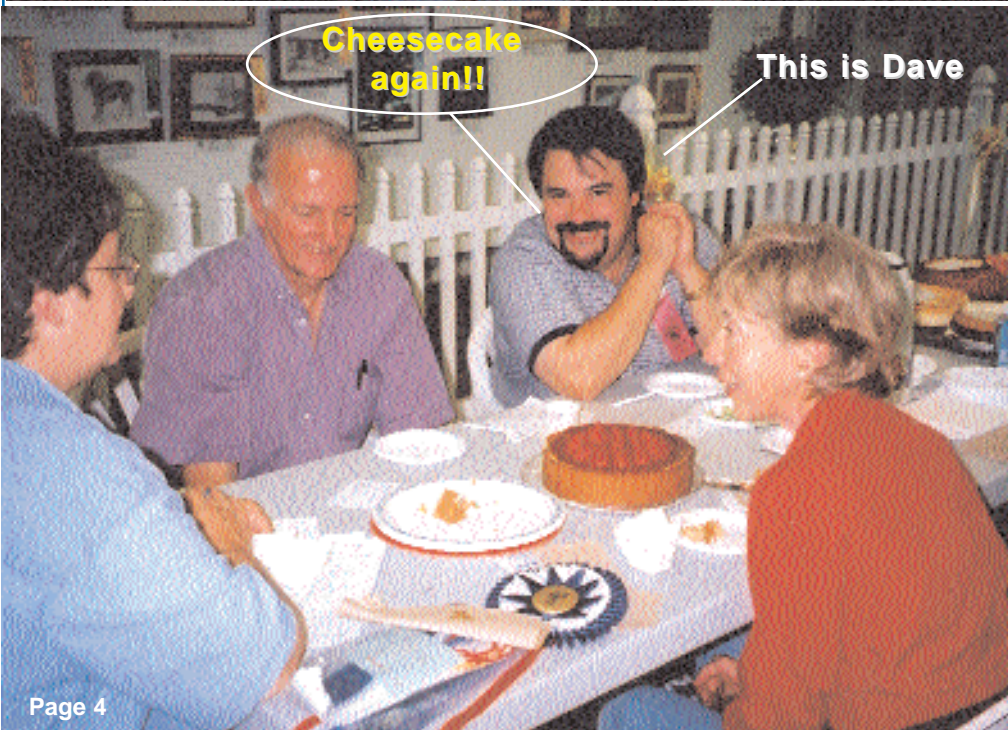


Stunner Pride!

Art Jones, inventor and production associate of both the USSS-1 and USSS-2 pneumatic stunners displaying his new "USSS 1" license plate, a Father's Day present from his wife Phyllis. The Jones' reside in Tabor, Iowa.



Art and Phyllis Jones with their son Trent and daughter Tammy. This photo was taken in Mr. Volpe's office during a recent family trip to Jarvis' Middletown, Connecticut headquarters



Cheesecake (and more cheesecake)!



Jarvis machinist Dave Manemeit was a cheese cake judge at last year's Durham Fair, one of Connecticut's largest state agricultural and commercial exhibitions. Lucky (or poor) Dave, he had to judge every one of the 68 entered cheesecakes. Dave did such an outstanding judging job, the fair's administrators asked him back for the 2004 competition. Lucky (or poor) Dave!